



Land Improvement Contractors Of America · Illinois Chapter

May - June 2018

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AREA 6 GOLF OUTING JUNE 1, 2018

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NATIONAL LICA WINTER CONVENTION RECAP

(page 16)



UFG/PRINS DONATE TO ILICA EDUCATION

(page 12)

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- ▶ **NACD Responds to President Trump's FY19 Budget Proposal** *(page 6)*
- ▶ **ILICA Partnerships and Summer Projects** *(page 15)*
- ▶ **Featured LICA Benefit: C2C Business Succession** *(page 18)*

Illinois LICA
P.O. Box 474
Brimfield, IL 61517

Upcoming Events:

Board of Directors Meeting

Richland Comm. College: Decatur
May 19, 2018 - 2 PM

Summer Picnic & Members' Mtg.

ADS: Mendota
July 7, 2018

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The ILICA News



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PRESIDENT'S MESSAGE



Been cold here in Dwight for the middle of April, but not as bad as our LICA friends in Northern Iowa, Minnesota, and Wisconsin. I heard from one in Minnesota who had a foot or two of snow and frost still in the ground. We were all warm the week of the 19th of February at

the LICA winter meeting in Charleston, South Carolina. We had record warmth all week!

Steve Anderson, Ryan Arch, Marie, and I traveled to Cedar Rapids, Iowa for the State LICA Insurance Meeting, put on by Prins Insurance and United Fire Group. If you recall back at our January Annual Meeting, UFG came and gave us a program on distracted driving, the WORTH IT program. Last year as of December 31, UFG had \$ 19,386,533.00 incurred losses with 45.3% coming from the Auto sector, distracted driving being the blame. The other big loss was Workman's Comp. making up 32.6% of those losses. The Illinois Chapter came home with a \$10,000.00 check from UFG and Prins that we can use to carry on our THINK SAFETY - ACT SAFELY Education Programs.

As far as my Moving Dirt- Digging Hole report, the Edge of Field Partnership bioreactor project in Bureau County and the Illinois Sustainable Ag Partnership constructed wetland project in Livingston County are under review by the Show Committee and NRCS. We are planning on a July- August completion. Last week, Tom Beyers, Jason Draper, Lauren Lurkins (IFB), Jefferson County SWCD, NRCS, Ryan, and I were south of Breeze, IL looking at another bioreactor site. The stars were aligning; we had a willing landowner, a partner with funding, local support from SWCD, NRCS, and Farm Bureau. However, the area is prone to flooding, so we are still looking for projects in Southern IL.

Finally, Eric Layden and the Education Committee, and Wayne Litwiller and Bill Dean along with the Golf Outing Committee are busy planning an education workshop the last week in July and two golf outings; one June 1st in Mattoon, the other August 24th in Kewanee. Our Picnic Committee co-chairmen, Bill Dean and Jon Seevers, are also planning a member meeting and picnic on July 7th around Mendota which will include a plant tour of ADS's pipe manufacturing facility.

Be Safe,
Lee

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BOARD & MEMBERS' MEETING SCHEDULE

Unless changed by the Board during the year, the ILICA business meetings are scheduled as follows:

May 19, 2018 - Regular Meeting of the Board:
Richland Comm. College, Decatur

July 7, 2018 - Picnic & Members' Meeting:
ADS, Mendota

Exact location, committee meeting times & other details will be published in the ILICA News and sent to members via mail and/or email.

NEW MEMBERS

Active Contractors

Adam Gilbert
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 Princeville, IL 61559
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 894 E. 500 N.
 West Lafayette, IN 47906
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Tony's Lawn Care Specialist, Inc.
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 Prospect Hts., IL 60070
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Associate Members

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Penny Hughs
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2018 BOARD MEMBER MTG. ATTENDANCE

2018 BOARD MEMBER MTG. ATTENDANCE							
A = absent	P = present			C = cancelled meeting			
Area / Director	Jan	Mar	May	July	Sep	Nov	
Pres: Lee Bunting	P	P					
VP: Grant Curtis	P	P					
1st VP: Steve Anderson	P	P					
Area 1 - Brian Brooks	P	P					
Area 2 - Stuart Anderson	P	P					
Area 3 - Wes Litwiller	P	P					
Area 3 - Joe Streitmatter	P	P					
Area 4 - David Kennedy	P	P					
Area 4 - John McCoy	P	A					
Area 5 - Earl Mast	P	A					
Area 6 - Jon Seevers	P	P					
Area 6 - Scott Day	P	A					
Area 7 - Vacant							
Area 8 - Norm Kocher	A	A					
Area 8 - Tom Beyers	P	P					
Associate Dir: Brad Baker	P	A					



NACD RESPONDS TO PRESIDENT TRUMP'S FY19 BUDGET PROPOSAL

February 12, 2018; WASHINGTON, D.C. — Today, the National Association of Conservation Districts (NACD) released the following statement regarding President Donald Trump's budget for conservation programs in the 2019 fiscal year.

"Once again, this administration is calling on American producers to do more with less," NACD President Brent Van Dyke said. "The President's budget proposes cuts to almost every area of USDA's discretionary and mandatory budgets, including nearly \$15 billion in cuts to farm bill conservation programs and over a 20 percent reduction to Conservation Operations."

Within the conservation portfolio, the President's FY19 budget proposes a funding level of \$669 million for Conservation Operations, a \$200 million cut to the account that funds conservation planning and technical assistance. The budget also requests significant cuts to the Conservation Technical Assistance (CTA) program within Conservation Operations.

"Conservation planning is the lifeblood of voluntary conservation and the building block on which all other conservation programs stand," Van Dyke said. "Proposing extreme cuts to

technical assistance programs at a time when the administration is asking for greater customer service just doesn't add up. The President's budget proposal is a reminder that we must continue educating our lawmakers about just how important locally-led conservation efforts are to this country now and for future generations."

The budget includes a legislative proposal to eliminate the Conservation Stewardship Program (CSP) and funding for the Regional Conservation Partnership Program (RCPP). In addition to eliminating these USDA programs, the budget also requests to completely eliminate the Environmental Protection Agency (EPA)'s Section 319 nonpoint source grant program, which helps address nonpoint pollution from agricultural as well as non-agricultural sources.

NACD applauds Congress' past efforts to support the conservation programs most vital to our nation's natural resources and calls on Congress to oppose President Trump's FY19 budget.

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ILICA Ladies Page



There are a lot of views to what Extreme Couponing can do for you. Our motto has always been Mom First, A Thrifty Mom second. But for those who also like to save over 90% off your shopping trips this is the beginning to a

thrifty life. You can accomplish this without being “extreme” and still save over 90%. You don’t need an extra room for your groceries or have to park your car outside. We try and help others become thrifty and stay out of debt! It is easy and can be fun, and at the same time help others who are in need. Common rules are politeness, thoughtfulness, not clearing the shelves, ordering large numbers in a pre-order from your store.

To be honest I use to think coupons were a waste of time. I would clip just a few and throw the rest in the trash. But my eyes have been opened. Now I look at a coupon as money in my pocket.

Coupons 101 – PART 1-- Where do you get your coupons?

Newspaper- I have found the best place to get a wide variety of coupons all at once is the Sunday coupon inserts. I try to get at least 4 sets of inserts a week. Not all papers carry the same inserts, so you might ask which inserts your local paper has. Once a month, Procter & Gamble has a special coupon insert dedicated to their products but it is available only in select papers. I am lucky both my local papers carry this insert. Most papers allow you to purchase just the Sunday paper, or Multiple papers, at a lower price.

Printable Internet coupons- There are a lot of really good sites to print coupons from. You can print the same coupons from a lot of different sites. Most of the sites will allow you to print the coupon twice. But if you have more than one computer at home, you can print it twice from each computer. I found it works best to print with Internet Explorer, Firefox, and MAC. If you do not have high speed internet it can be tricky to get them to print. I have a link on the side of my blog listing my favorite print sites. DO NOT try to photo copy your coupons the stores can tell, and it will make using printable coupons harder for us all. Check your local stores to see if they except printed coupons. Most my local stores do.

Blinkies- These are the little black boxes with the red blinking light that spits out coupons. You can find these little units on the shelves in some stores, like Albertsons and Walgreens to name a few. Go ahead and take a few and save them for your coupon stash. But only take a few, remember to play nice and leave some for the next coupon hunter.

Ask around- you would be surprised how many people just throw them away. I have 2 very sweet little old ladies that share their papers with me every week. My husband’s work gets Sunday papers. And they just toss them come Monday morning. So he grabs the inserts for me. Once your friends, family, co-works and neigh-

bors know you like coupons they are normally happy to help save them for you.

Peelies- these are the coupons that come stuck to a product. They normally have a long shelf life, they tend to not expire for up to a year. They are great to save and combine with future sales.

Buying coupons- According to the law, no one can “sell” a coupon. But they CAN charge you for the time and effort put into clipping it. You’ll find lots of coupons for sale on Ebay and other sites. You would be surprised how many crazy coupon ladies are out there, they look for the good ones and buy them up quick.

The Manufacturer- Many companies like it when you contact them. You can call, email, or write to them and tell them how much you love the product. Some companies are happy to send you coupons for discounts, or for free products. But not all companies do, you just have to ask around.

Coupons 101- PART 2-- What coupons to save?

What coupons do you save? I clip and save almost every coupon. The only time I don’t save a coupon is if it’s something I would never use even if it was free. So I keep 99% of my coupons. On Sunday when the coupon inserts come out, I spent about an hour clipping them out of 5 different papers. I put them in stacks of similar products. Like all the shampoo goes in one pile, all the cracker coupons in another. By clipping them out of the paper you are able to get rid of a lot of the bulk. Who wants to keep 50 papers around their house? From here you need to organize them, I keep all my coupons in a coupon binder.

Why do I clip and save every coupon? I save every coupon because I never know what is going to come on sale. Or when I might find an item on clearance, and if I have all my coupons in a binder, with me. Then I am able to take advantage of both the coupon and the sale. Before I started my binder I can’t tell you how many times I would buy something that I had a coupon for at home but I just forgot to bring it. Or I didn’t plan to buy it that week, but when I got to the store it was on sale. So I missed a great way to save even more money.

Don’t be to stuck on one brand- When you save all coupons, you are able to take advantage of some great sales. If you only save the coupons for the brands, you normally buy then you pay a lot more. For example: My family normally buys JIF peanut butter, so if I see and coupon for JIF I will hang on to it. But if I see a coupon for SKIPPY I might just toss it in the trash. Now if both peanut butters are \$3.00 a jar I will always buy the one I like best. But if I find a sale later that month for SKIPPY for \$1.75 and I have a 75 cents off coupon it would make the SKIPPY a \$1 and the JIF still is \$3.00 and at that price I would be happy to buy SKIPPY. So clip all brands and always bring your coupons along with you.

How many to save- I try to get at least 5 of each coupon but I am thrilled when I get more than that. Why do I save so many? Example: If Albertsons is having a sale on Chili, for 75 cents, and normal price is a \$1, plus I have a coupon for 25 cents. That would make it half price 50 cents, a great deal....but I don’t really want to go out of my way for one can of chili. But if I have saved 8 coupons, and I can get 8 cans at half price it will then be worth

ILICA Ladies Page cont.

my time to buy it. Plus I then have a nice “food storage” of chili. When you buy items at a low price, and stock up the goal is to have enough so you won't have to buy it again till it comes on sale. This way you are ALWAYS able to buy your items half off or more.

Coupons 101- PART 3-- When to use your coupons?

When to use your coupons- Just because you have a coupon does not mean you should buy an item. In fact if you buy items just because you have a coupon, you will end up spending more money on items you don't really need, and are still overpriced. The trick is to wait for the coupon to go on sale or clearance which is an even better deal.

Wait for a sale- Wait for items to come on sale then use the coupon along with the sale. Then buy several of that item, so you don't need to buy it again till another sale comes along. Example- I have 10 tubes of name brand toothpaste. People I know tell me “But I don't need 10 tubes of toothpaste!”. Well what I tell them is that if I can get paid over \$10 to BUY 10 tubes of toothpaste then why not do it. And know that I won't need to spend that \$30 dollars over the next year. Each time you can save like this adds up, and by year end you could save a ton of money. Or go on that vacation you wanted.

Buy one get one free sales- When a store has a buy one get one free sale, this is a great time to use your coupons. You can use 2 coupons. One for the item you are buying and one for the item you are getting for free. WHY, you need to remember that a coupon is like cash. The store IS getting paid for that product, by the Manufacturer. So the store gives you the second item for free, but they can turn in the coupon and get paid for that item they just gave you for free. Example- chips are on sale buy one get one free. You pay \$4.00 for the first bag of chips, and get the 2nd free. But you have 2 coupons for \$1 off a bag of chips. You can use both of those coupons. One coupon is applied to each bag of chips (although one bag is considered free) Both coupons are applied to the total sale price. Bringing the total to \$2 for 2 bags of chips. You would have paid \$8 for 2 bags of chips, but using the Buy one get one (BOGO) free sale you have saved \$4 PLUS \$2 in coupons.

Stacking your coupons- Stacking your coupons is when you are able to use 2 coupons for one item. You are able to do this when you use an in-store coupon (a coupon that the store prints, normally in the weekly ad; it will have the store logo on it) along with a MFR (manufacturer coupon). When you use the in-store coupon and the MFR coupon together this is called “stacking” your coupons. So watch for those in-store coupons, and see if you have a MFR coupon to go along with it.

Rebates- A lot of company's offer a mail in rebate for their items as part of a promotion to get you to try or buy their product. Many times this makes the item free after rebate. Example- The store is selling nuts for \$5.00, and they have a mail in rebate for \$5.00 which would make the item free. But if you use a \$2.00 coupon on the nuts, after you turn in your rebate they will give you a check for \$5.00. So you will actually make \$2.00 for buying the nuts.

Store match or double- Some stores do this every week, but my local stores only do it a few times a year. They will match your coupon amount, which gives you the chance to get twice the amount of your coupon. Example- the store is selling juice for \$1.00 but I have a coupon for \$.50 off. The store then matches the price of my coupon giving me another \$.50 off, making my juice FREE. Normally if a store matches or doubles coupons they only let you do a limited of items per shopping trip. So I plan to make several trip through the checkout line.

Coupons 101- PART 4-- How to organize your coupons

Once you start to collect coupons you will notice very quickly they turn into a huge pile of clutter. The only way I will use coupons is if I can easily find them and have them organized. Everyone has their own way, I have used several different methods but this is what works for me. This is a photo of my coupon binder, I found the binder at Walmart for \$24 it seems to cover all my needs.

In the front on my binder I have clear sheet protectors, I have them labeled for my catalina coupons and one for rebates for the month. I also have one for each store I shop at example, Albertsons, Target, Walgreens.... In side of each pocket I can put that week's ad, coupons I plan to use at that store etc. That way if I don't want to haul my whole binder in with me, I can just take that stores packet. But most the time I take my whole binder in with me, because I never know what I might find on clearance, or sale....and I will need my coupons for that.

I have 20 sections in my binder, each of which have several categories. I use 3 ring photo sheets, some have a spot for 4 photos and others only hold 3. I know some people use card collection sheets to hold their coupons. But I found the sections were too small for my coupons. One thing I like about using the binder I can always add or take out a page as my needs change.



I love that I can zip it closed, when I used a box I was always spilling my coupons all over the place. The binder keeps everything in place really well.

Before I upgraded to getting 6 papers a week, I used these small photo albums you can find for \$1 just about anywhere. I clipped holes in the side and put them in my day planner. This worked great when I only got one paper. But now that I get 6 Sunday papers, I quickly out grew my day planner.

These are the categories I have in my binder:

Dairy, Breakfast, Beverages, Canned, Condiments, Grains, Snacks, Frozen, Food misc, Baby, Medication, Paper, Soap, Personal care, Toothpaste, Make up, Dish soap, Home, Pets, Batteries



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Illinois Land Improvement Contractors Association

7th Annual Area 6 Golf Outing - Friday, June 1, 2018

Meadowview Golf Course - Shotgun Start 1:00 pm

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3. _____
4. _____

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Dinner Only @ \$40

My preferred foursome is: _____ I do not have a preference

Name: _____ Phone: _____

Sponsorship

Company Name (to be listed on sign) _____

Contact Person: _____ Phone: _____ Email: _____

Yes, we would like to sponsor a Green or Tee - \$150

- Please provide our sign (\$35 per sign)
- We will provide our own sign (16" x 24")
- Use sign from last year's golf outing

Meal & Outing Sponsors

- I would like to be a Lunch Sponsor \$250.00 *
- I would like to be a Dinner Sponsor \$350.00 *
- I would like to be an Outing Sponsor \$500.00 **
- I would like to be an Outing Sponsor & sign up a foursome \$740 *** (includes 1 free golf & dinner registration)

Enclosed is the check PAYABLE TO ILICA, in the amount of \$ _____ for registration and sponsorship.

Mail check and this form to:

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* Lunch and Dinner Sponsors will have signage in place at registration table and dining area and receive recognition in the annual directory.
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 *** Outing Sponsors that also purchase a foursome receive special pricing on golf & dinner registration; **buy 3 get one free!**

UFG/PRINS DONATE TO ILICA EDUCATION

For the second year in a row, United Fire Group, in conjunction with Prins Insurance, generously donated funds towards ILICA's education fund during their State LICA Insurance Program Annual Meeting on March 26-27, held at the UFG headquarters in Cedar Rapids, IA.

The annual meeting hosted by UFG and Prins Insurance is a great opportunity every year for LICA chapters involved in the State UFG Insurance Program to receive program updates regarding legal and claims trends, production history, procedural changes, risk management education opportunities, and more. Geared towards the core list of invites in attendance (state LICA chapter executive directors and leadership), the event not only highlights the insurance program's growth and performance from the previous year, but also provides the opportunity for state chapters to engage UFG and Prins Insurance representatives, underwriters, managers, and officers about in-field program functionality and general program observations. These critical discussions have led to program adaptations and protocols which continue to strengthen this great benefit for our Association and our members.

For 2018, UFG and Prins donated \$10,288.56 to be utilized for ILICA education endeavors. To further the success of the State LICA Insurance Program, the funds should ideally be utilized in a manner in-line with risk management. ILICA is extremely thankful for these additional funds and looks forward to utilizing them in a way that creates new education opportunities for our Association. These funds go a long way our Association and our members. In 2017, ILICA used these funds to purchase take home personal protective equipment (PPE) that was used during our in-field demonstrations. We purchased safety themed

door prizes for convention (PPE, fire extinguishers, first aid kits, etc.), funded two separate CPR trainings at no additional cost to members during convention, and funded two separate competent person and flagger workshops (\$0 registration fees) in the state. During this year's meeting, other state LICA chapters shared that they used their funds for similar purchases plus: heavy equipment training scholarships, damage prevention summit sponsorships, construction awareness training, strategic planning, and first aid kits for new members.

Thank you to UFG and Prins Insurance for their partnership, for the donation to our education fund and for hosting such a productive meeting every year!

MIDWEST STATE LICA INSURANCE PROGRAM

AN UPDATE FROM UFG



1,185
TOTAL NUMBER OF
MEMBERS
INSURED IN THE PROGRAM

We at UFG are very happy with the success and growth the state LICA insurance program has had in 2017. We're confident we have an appealing program that will continue to build membership, and written premium, in the coming years.

Midwest states with members in the program

There are now 11 states with members in the Midwest state LICA insurance program with 1,185 members insured in the program (as of December 31, 2017).

Arkansas	26	Missouri	207
Illinois	108	Nebraska	70
Indiana	49	North Dakota	18
Iowa	315	South Dakota	50
Kansas	98	Wisconsin	123
Minnesota	121		

Midwest written premium by state

The Midwest state LICA insurance program has approximately \$27,242,686 of written premium in force (as of December 31, 2017).

Arkansas	\$ 401,317	Missouri	\$ 2,814,043
Illinois	\$ 2,834,330	Nebraska	\$ 2,204,459
Indiana	\$ 1,497,304	North Dakota	\$ 405,737
Iowa	\$ 7,014,035	South Dakota	\$ 811,679
Kansas	\$ 1,590,189	Wisconsin	\$ 4,635,918
Minnesota	\$ 3,033,675		

.....

THE MIDWEST STATE LICA INSURANCE PROGRAM HAS MEMBERS IN ELEVEN STATES:

ARKANSAS ■ ILLINOIS ■ INDIANA
IOWA ■ KANSAS ■ MINNESOTA
MISSOURI ■ NEBRASKA ■ NORTH DAKOTA
SOUTH DAKOTA ■ WISCONSIN

.....

\$27,242,686
THE AMOUNT OF
WRITTEN PREMIUM
IN THE BOOKS

Continued marketing efforts

UFG continues to promote the program through the education of our agents. In addition to marketing materials, a *State LICA Agent Sales Guide* has been developed and is available to our agents wherever the program is filed to be sold.



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ILICA PARTNERSHIPS & SUMMER PROJECTS

Water quality resource concerns continue to be driving the conservation industry in Illinois. As local government agencies are asked to do more with less, industry partners are joining forces and developing initiatives to help address water quality issues throughout the state. For 2018, ILICA remains the partner that these organizations turn to and can trust to help get conservation on the ground.

The Edge of Field Partnership (IFB, NRCS, U of I - College of ACES, ILICA) will again be looking to install up to two denitrifying bioreactors throughout the state. One site near Walnut, IL in Bureau Co. is already in the design stage, while additional sites are being investigated.

ILICA's newest partnership with the Illinois Sustainable Ag Partnership (ISAP) brings to the table a number of new and old partners to combine in-field implementation of edge of field practices with advanced conservation drainage training. Saturated buffers, constructed wetlands, and bioreactors are the focus of this group with field demonstrations scheduled for each practice this summer. Tentatively, ILICA will be involved with the saturated buffer and constructed wetland installations with The Nature Conservancy and The Wetlands Initiative as the primary partners for each project, respectively. Additionally, ILICA serves on the steering committee for this ISAP initiative and has been involved with the development of the advanced conservation drainage training that will accompany the field demonstrations. This training will include 3 workshops designed to educate industry professionals (i.e. contractors, CCAs, SWCD, NRCS, etc.) on the afore mentioned edge of field practices. Attendees will be selected by invite only to keep class sizes around 25, providing a core group of individuals that will be knowledgeable in site investigation & evaluation, practice feasibility, practice standard & specs., and design considerations. A number of ILICA members from the field demonstration areas have been invited to these valuable workshops, and you are strongly encouraged to complete the application process to attend.

As project designs are completed and approved, ILICA will be counting on Associate and contractor member support for equipment, product, and labor. Please watch for correspondence as these dates are confirmed or call the office for more info. Note that the following dates are subject to change. Final dates will be available on the website, via email, or by inquiry as design sets and site selection are completed.

Tentative summer demonstration dates:

- ▶ ISAP Saturated Buffer Training & Demo: June 14-15
- ▶ ISAP Constructed Wetland Training & Demo: July 26-27 & mid Aug.



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NATIONAL LICA WINTER CONVENTION RECAP

The 67th Annual National LICA Winter Convention felt a bit more like summer than winter. Those in attendance at this year's event in Charleston, SC were treated to record temps in the area, topping out in the low 80s for most of the week. Temps weren't the only record breaker that week with attendance for the event being the highest of any Convention in the past ten years!

While Convention tours were brimming with history, scenery, and local cuisine, education sessions were filled with members and topics like National benefits (MASA, Petrocon, Mack Trucks), OSHA silica rules, drones, fleet selection, and precision integration. Other topics highlighted during the event were business ethics, industry promotion, and membership engagement. National LICA CEO, Jerry Buiso, also promoted the book the Association is developing entitled "The History of Farm Drainage and the LICA Contractor" which is slated for publication in fall 2018. If any contractor has content they would like to share on the topic, please email:

LICAHistoryofDrainage@gmail.com.

Other items of interest to our ILICA members from Convention:

- Our National Region IV VP Nordis Estrem was nominated and elected as the National Vice President! We would like to thank Nordis for her representation over the years, and we know she will be a great fit as National VP! Chris Brauer from Missouri will be Nordis's replacement at the regional level.
- ILICA member Jon Seevers was named to the National Nominating Committee. Jon also won the Associates' Night putt-putt golf contest.
- ILICA member Wayne Litwiller was named the ADS/Hancor Award winner from his utilization and promotion of conservation practices through his work with various authorities. While Wayne was not present to accept his award, because he was manning the National LICA booth in Indiana at the WWETT Convention, be sure to congratulate him when you see him next for this great achievement.

Finally, for those members that did not get the opportunity to attend the National LICA Winter Convention or for those in attendance that missed a particular committee meeting, you are strongly encouraged to read the Convention minutes/reports. They are full of great information and updates regarding our Association from our chapters nationwide, and they can be found in the last issue of National's *The LICA News* or by contacting National direct. And be sure to consider attending the National Summer Convention this July which will be close to home in Michigan!



Pictures (top to bottom): Education sessions were well attended; Members learned about business ethics over lunch from Doug Dvorak; The four stooges?? (ILICA President, Lee Bunting, revels in his last place finish during the putt-putt competition); Jon Seevers was the top putt-putt golfer at National Convention

ILICA CLASSIFIEDS

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 	<p>R REPERT Requires Drivers & Helpers</p>	<p>water tank. Was used daily. Needs grate repaired. 519-845-2080</p>	<p>COMPUTERS</p>	<p>AUCTION</p>
<p>HELP WANTED</p> <p>► Delivery Driver wanted. Evening and weekend shifts available. Must be mature and possess reliable transportation. Apply in person to New Orleans Pizzeria, 25 Industrial Dr., Elmhurst.</p> <p>► Pinacle Health & Fitness is now accepting applications for the following positions at both Elmhurst & Milwaukee locations. Personal Trainer, Group Fitness Instructor & Membership Coordinator. Sales & Fitness experience is required. Applicants must show a high interest in growing and leading our company to build a career in the fitness industry.</p>	<p>Only very passionate, motivated individuals need apply! Call 519-595-7211 or submit resume with cover letter via email to jobs@pinaclehealthandfitness.com</p>	<p>FOR SALE</p> <p>► Tree Seeding Bareroot 10" to 24" in Field grown for hardwoods. Mix and Match \$2 each. 100+ \$1.75 each. 300 \$1.50 each. HST reb. Book early to reserve. Limited supply. Colors: Blue Spruce, White Spruce, Norway Spruce, White Pine, Red Pine, Douglas Fir, White Cedar, Hemlock, Staghorn Spruce, Burr Oak, Red Oak, Red Maple, Sugar Maple, Silver Maple, Paper Birch.</p>		
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CALENDAR OF EVENTS

Illinois

Board of Directors Meeting

May 19, 2018

Richland Community College - Decatur, IL

National Sequestration Education Center

Committee meetings: 10 am - 1 pm

Board Meeting: 2 pm

Area 6 Golf Outing

June 1, 2018

Meadowview Golf Course - Mattoon, IL

Shotgun Start - 1 pm

Hotel blocks at Comfort Suites & Quality Inn - Mattoon, IL

National

2018 National LICA Summer Convention

July 10-15, 2018

Amway Grand Plaza Hotel - Grand Rapids, MI

(800) 253-3590 (Ask for Group Reservations)

Group Name: Land Improvement Contractors

Reserve by: June 9, 2018

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 NS110-111 Lab / Classroom
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Richland NSEC Building Entrances:
 NSEC Entrance
 Main Entrance
 NW Entrance

Richland NSEC Building Features:
 Accessible Doors

Richland NSEC Building Surroundings:
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 Brush College Road
 Parking Lot A
 Parking Lot B
 Main Entrance
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Board of Directors Meeting
Saturday, May 19, 2018 - 2 pm
Richland Community College, NSEC Bldg.
 Committee meetings - 10 am - 1 pm

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“LICA TO ME”



Author Bill Doubet, D & L Drainage, LLC., based in Williamsfield, IL

In 1995, I was working full time at an area trencher dealership as a mechanic/fabrication welder. I was also fortunate enough to be able to travel around the state, assisting with the demonstration of large trenchers set up for farm tiling. I found myself looking forward to the next time I would be sent “to the field” for a demo or a repair job. Either way, I was “back on the farm” again.

While working there, I also purchased a rubber-tired trencher, hoe combo and went to work on weekends and holidays. When local folks found out I had a machine, I became much busier, running random tile lines or fixing tile holes or doing water line installations or repairs. At the time, I just wanted to work as much as I could, doing whatever, to get the experience and help build the foundation of a business.

In late 1997 while talking to a local supplier, he asked if I knew about the LICA organization. From the time I was a young lad, I had seen the logo on contractors’ machinery while they were doing various improvements on the family farm, but didn’t know much about the organization at all. He talked me into joining and encouraged me to attend an educational seminar. I was still pretty new to the industry and was satisfied learning as I went, but the main thing I learned at that first seminar was just how much more I need to know about doing this work that I enjoyed so much.

So, after joining ILICA and participating in seminars, conventions and meetings, I still pretty much kept to myself, sat quietly and just listened to the stories of other LICA contractors. I heard so many similarities in the problems they experienced and my own; and also heard numerous solutions. It was then that I realized that the education I was getting through ILICA

wasn’t just at workshops or education sessions, but through all the conversations going on in between. What I was learning would not only help in the success of my business, but also help enrich my life.

I gradually became more involved in ILICA, volunteering for conservation expos to learn more, first-hand, about practices I wasn’t familiar with, as well as operate equipment I had very little seat time on. Met some of my closest friends at those shows and learned a lot, just by paying attention. Since then, I’ve served on many different committees, as area 3 director or alternate director and continue to serve on committees to this day. I have many good friends that I have met at the state and national level, folks I’m proud to know. Being involved in ILICA has given me the tools I needed to transform a small, part-time business into a successful full time Drainage/Excavation company.

I would like to encourage ILICA contractors to attend a workshop, a day of convention or locally scheduled board meeting. Learn new ways to deal with an ever-changing industry and regulatory environment; get the latest information about safety updates or industry specific technology. Seems to me that the more ideas and methods a guy knows to address a situation, the better the outcome. I truly believe that ILICA involvement will benefit you and your business. I know it has mine.

Reflecting back to 1995, I didn’t have a crystal ball to see what the future would bring, but I can honestly say, that if I were not exposed to ILICA, I’m not sure where I would have ended up. Today, I know where I am in life and in business ... a happily married man with a successful business, enjoying life more and more every day the Good Lord lets my feet hit the floor.

SAFETY FEATURE: HARD HATS

From falling or flying objects to electrical shock exposure, hard hats must be worn on all jobs where hazards exist.

There really is no excuse for not wearing a hard hat on jobs where it is required. Hard hat manufacturers have designed head protection to fit every need and pretty much every preference. From falling or flying objects to electrical shock exposure, hard hats should be worn on all jobs where hazards exist.

Injury Prevention

Head injuries can occur in many ways, such as from falling tools, falling tree limbs, objects hanging from or dropping from overhead cranes, and much more.

The security offered by a hard hat can prevent significant injury. The Bureau of Labor Statistics (BLS) reports that most workers who suffered major impact injuries to the head were not wearing head protection. Alarmingly, a single injury to an unprotected head can handicap you for life—or even kill you.

Maintaining Hard Hat Quality

Hard hats should be treated with care. If one is damaged or the suspension cushion doesn't fit well, the hat should be replaced.

Hard hats should also be kept clean, and if a hard hat is assigned to someone after having been used by another employee, it should be sanitized.

Never paint or alter a hard hat. The paint will soften the shell and cause other damage.

Types of Hard Hats

Hard hats consist of three different classes: C, G and E. Class C, or conductive, protects against falling objects and are not designed for use around live electrical wire or corrosives. Class E, or electrical, protects against falling objects and electrical shocks up to 20,000 volts. Class G, or general, protects against falling objects and electrical shock up to 2,200 volts.

No single hard hat necessarily fills the protection requirements of all types of jobs, so naturally it is important to follow safety rules and always wear the type of hardhat specified and issued for your particular job.

Chin straps and winter liners are also used with some hard hats. But they shouldn't contain metallic parts or conductive material. Likewise, if liners or straps are used on jobs where there is danger of ignition from heat, flame or chemical reaction, they should be made of non-burning materials.

Use Your Head

An injury report never makes for pleasant reading. But it's particularly disturbing to read that the injured person was instructed to wear a hard hat, but chose not to.



Remember, a hard hat not only provides protection, but it's an indicator that the person wearing it is definitely using their head.

Discussion Date: _____

Employee Participants



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